



Telephone Educational / Sales Consultant (Warm Leads). Full Time. Office Working.

A great opportunity to join our growing team has arisen for a Self-Starter Telephone Sales Consultant with a competitive basic salary of £27,500 per year and an attractive commission structure, which can start at £36,500 OTE and is unlimited and uncapped and can get to £50,000 OTE+, your earning potential knows no bounds.

Tutorwiz Ltd. is a leader in combining online Maths and English learning with live tutor support. The award-winning online Educational Platform helps students from Reception to GCSE.

The concept/technology has tutored students for over 30 years, and we take great pride in our online tutoring and have a product/service review rating of 4.7 on Trustpilot.

While COVID-19 was disastrous for many industries, the demand for online education and tutoring has never been stronger - 2023 was our best year yet, and we are heading to a record 2024.

We are looking for a great self-starter and communicator to join our team and follow up on warm lead inquiries from parents looking to help their children with educational support.

You will explain how Tutorwiz works, understand students' needs, and arrange a ZOOM demonstration. You will advise parents on pricing options, share tips and tricks with your colleagues and bring new ideas to improve sales, product and internal processes.

This salaried position is subject to targets, training and monitoring. The role is as successful as you make it, and the time spent on selling, reporting, etc., will equate to a bonus.

It is an office-based role; however, it can migrate to a day per week at home after passing the trial period.

To be successful, applicants require:

- A strong work ethic and a hunger to succeed and earn.
- A smart appearance (2nd calls are done via ZOOM).
- Strong communication skills and a solid grasp of UK English.
- Great listening skills with an ability to think on the spot.
- To be highly driven with the ability to work autonomously.
- Computer skills (Microsoft 365, etc).
- A good level of education, but experience counts.
- Able to work in the UK.
- Proven experience in B2C Telephone Sales or similar sales/customer service role.
- Proven track record of successfully meeting sales quotas, preferably over the phone
- Persistent and results-oriented
- A CRB (DBS) check will be advantageous.

Tutorwiz will provide:

- Commission on all sales made - Uncapped
- A consistent flow of warm leads (no cold calling)
- Systems training & Product Sales training
- CRM Training (ZOHO)
- Laptop with Office 365



The successful applicant has unlimited earning potential based on your sales performance. The selected candidate who works 5 days a week could comfortably earn in excess of £35,000+.

To help your application stand out, consider the following:

- Do you have the skills and experience to call warm leads?
- Are you a 'closer' and comfortable talking on the phone?
- What attracts you most to the advertised role?
- Do you have an affinity with parents with children?
- What should your top priority be once you have started?
- How do you project a positive image to the customer?
- How have you overcome objections?
- What Telephone skills and etiquette do you use?
- Research.

TO APPLY: If speaking to families and helping school children with their education appeals to you and earning a good commission, please send your cover letter and resume to careers@tutorwiz.uk.